



Divestco Reports Q2 2013 Results

August 29, 2013, Calgary, AB (TSX-V: DVT) – Divestco Inc. (“Divestco” or the “Company”) announces its operating results for the three and six months ended June 30, 2013.

Three Months Ended June 30, 2013

Divestco had a net loss of \$2.2 million for the second quarter of 2013 (\$0.03 per share – basic and diluted) compared to net income of \$0.9 million (\$0.01 per share – basic and diluted) for the same period in 2012. The loss in Q2 2013 was primarily due to the Company recognizing a \$1 million accounting loss from the disposal of certain data library assets and a \$0.7 million impairment of leasehold improvements (net of tenant inducements) associated with the surrender of office space in the quarter. Excluding the non-cash loss and impairment, the net loss for Q1 2013 would have been \$0.5 million.

The Company generated revenue of \$7.1 million in Q1 2013 compared to \$11.5 million in Q2 2012, a decrease of \$4.4 million (38%). Revenue in the Software and Data segment increased by \$1 million (48%) related to a significant software license sale. Revenue in the Seismic Data segment decreased by \$4 million (79%) due to lower industry activities and corresponding revenue in the Services segment also decreased by \$1.3 million (32%) with geomatics, processing and land management services all experiencing weaker than normal demand as compared to Q2 2012.

Operating expenses (excluding depreciation and amortization) decreased by \$1.3 million (17%) to \$5.9 million in Q2 2013 from \$7.2 million in Q2 2012. Salaries and wages were down \$0.5 million (12%). G&A expenses were down \$0.6 million (22%) due to lower occupancy costs as the Company surrendered a floor of office space effective January 1, 2013 and another floor effective June 1, 2013. In addition, stock-based compensation, professional fees, and bad debt expenses were lower than 2012. Depreciation and amortization decreased by \$1.6 million (52%) mainly due to lower depreciation on seismic data as the Company completed a seismic program in Q2 2012 but did not acquire any new data in Q2 2013.

Excluding the non-cash accounting loss and impairment of \$1.7 million, EBITDA was \$1.1 million in Q2 2013, a \$3.2 million (74%) decrease from \$4.3 million for the same period in 2012. The Company generated funds from operations of \$1.2 million (\$0.02 per share – basic and diluted) for the second quarter of 2013, compared to \$4.3 million (\$0.06 per share – basic and diluted) for the same period in 2012, a decrease of \$3.1 million (73%) primarily due to a lower volume of services and seismic data activities.

Six Months Ended June 30, 2013

Divestco had a net loss of \$0.1 million for the first six months of 2013 (\$nil per share – basic and diluted) compared to net income of \$3.6 million (\$0.05 per share – basic and diluted) for the same period in 2012. Excluding the loss and impairment, the Company would have had net income of \$1.5 million (\$0.02 per share – basic and diluted) for the six months ended June 30, 2013.

The Company generated revenue of \$18.7 million compared to \$25.9 million in 2012, a decrease of \$7.2 million (26%). Revenue in the Software and Data segment increased by \$1.1

million (28%) related to a significant software license sale. Revenue in the Seismic Data segment decreased by \$4.6 million (39%) which was primarily due to lower speculative survey revenue and seismic data management revenue. Revenue in the Services segment decreased by \$3.7 million (38%) with geomatics, processing and land management services all experiencing weaker demand as compared to 2012.

Operating expenses (excluding depreciation and amortization) decreased by \$1.6 million (11%) to \$12.6 million in for the first six months of 2013 from \$14.2 million during the same period in 2012. Salaries and wages were down \$1 million (11%) and G&A expenses were down \$0.6 million (14%) due to lower occupancy costs as the Company surrendered a floor of office space effective January 1, 2013 and another floor effective June 1, 2013. In addition, stock-based compensation, professional fees, and bad debt expenses were lower than 2012. Depreciation and amortization decreased by \$4.1 million (50%) mainly due to lower depreciation on seismic data as the Company acquired more data in 2012 as compared to 2013.

Excluding the non-cash accounting loss and impairment of \$1.7 million, EBITDA was \$6.1 million in the first six months of 2013, a \$5.6 million (48%) decrease from \$11.7 million for the same period in 2012. The Company generated funds from operations of \$6.4 million (\$0.10 per share – basic and diluted) in the first half of 2013, compared to \$11.5 million (\$0.17 per share – basic and diluted) for the same period in 2012, a decrease of \$5.1 million (44%) primarily due to a lower volume of services and seismic data activities.

Liquidity and Working Capital

On May 9, 2013, the Company announced it had closed a new senior credit facility of up to \$11 million. The Company also received \$1 million in new shareholder loans just prior to the closing of the new facility. The proceeds were used to retire bank and subordinated debt totaling approximately \$6 million. The facility has an expanded operating line (\$8 million as compared to \$5 million under its previous facility) based on receivables aged less than 90 days and \$3 million in term debt as well as a financial covenant that is better suited to the Company's business.

Management ensures that Divestco's credit facilities, combined with its working capital and funds from operations, will be sufficient in the short-term and long-term to meet planned growth and to fund future capital expenditures.

Divestco ended Q2 2013 with positive working capital of \$0.7 million (December 31, 2012: \$7.5 million deficit), excluding deferred revenue of \$3.4 million (December 31, 2012 - \$2.4 million). The improvement in working capital from the end of 2012 was primarily due to a number of data transactions completed in the first six months of 2013 offset by an unpredictably slow period for the services segment. As a result of closing these data deals, the Company has significantly reduced its payables since the end of 2012. The Company's funded debt to equity ratio was 0.66:1 at June 30, 2013 compared to 0.64:1 at December 31, 2012.

Financial Position (Thousands)	Balance as at		
	Jun 30 2013	Dec 31 2012	Dec 31 2011
Total Assets	\$ 35,174	\$ 41,945	\$ 43,761
Working Capital (Deficit) ⁽¹⁾	676	(7,483)	297
Long-Term Financial Liabilities ⁽²⁾	9,512	7,622	8,610

1. Excludes the current portion of deferred revenue of \$3.4 million (December 31, 2012: \$2.4 million; December 31, 2011: \$4.6 million).

2. Includes long-term debt obligations, deferred rent obligations, sublease loss provision and other long-term liabilities. The long-term debt obligations are comprised of the Company's subordinated debt, shareholder loans and finance leases.

Operations Update

In June, 2013, the Company subscribed for 500,000 shares of a newly incorporated entity in exchange for \$0.2 million in cash and a portion of its well data library that was transferred to the new entity with a fair value of \$0.3 million for a total investment of \$0.5 million. Concurrently, two private companies (dealing at arm's length with the Company) subscribed for 1 million shares for \$1 million in cash. As a result each company became a 1/3 shareholder of the new entity. Immediately thereafter, the Company granted a software license to the new entity for \$1.2 million. The Company recognized \$0.8 million of revenue on this transaction after eliminating the Company's share in the new entity. The new entity has granted each shareholder a data licence for \$250,000 per annum payable on a monthly basis. As a result of the non-monetary contribution made by the Company, an accounting loss on disposal of \$1 million was recognized for the difference between the net book value and fair value of the assets contributed.

During the first six months of 2013, the Company completed a 3D seismic participation survey, covering an area of approximately 93 square kilometers.

Mr. Stephen Popadynetz, CEO commented: "Divestco returned to positive working capital in Q2 2013 through the restructuring of its debt, commitment to cost control and realizing the value of its assets. Despite a weak industry in the first half of 2013, our seismic inventory sales and software sales in the first six months of 2013 remained strong. As well, despite the softness in our Services group as we entered 2013, we are seeing increased activity levels which should result in improved results going forward. Our efforts to expand into international markets are expected to result in increased revenue in 2013. Additionally, our Software group is rapidly developing new products which are about to hit the marketplace and we believe will lead to significant growth later this year. With all of these positive growth catalysts, we remain optimistic that Divestco will continue to strengthen its balance sheet."

Non-GAAP Measures

The Company's condensed consolidated interim financial statements have been prepared in accordance with IFRS. Certain measures in this document do not have any standardized meaning as prescribed by IFRS and are considered additional GAAP measures. While these measures may not be comparable to similar measures presented by other issuers, they are described and presented in this MD&A to provide shareholders and potential investors with additional information regarding the Company's results, liquidity, and its ability to generate funds to finance its operations. These measures include:

Earnings before interest, taxes, depreciation and amortization ("EBITDA")

Divestco uses EBITDA as a key measure to evaluate the performance of its segments and divisions as well as the Company overall, with the closest IFRS measure being net income or loss. EBITDA is a measure commonly reported and widely used by investors as indicators of the Company's operating performance and ability to incur and service debt, and as a valuation metric. The Company believes EBITDA assists investors in comparing the Company's performance on a consistent basis without regard to financing decisions and depreciation and amortization, which are non-cash in nature and can vary significantly depending upon accounting methods or non-operating factors such as historical cost.

EBITDA is not a calculation based on IFRS and should not be considered an alternative to net income or loss in measuring the Company's performance. As well, EBITDA should not be used as an exclusive measure of cash flow, because it does not consider the impact of working capital growth, capital expenditures, debt principal reductions and other sources and uses of cash, which are disclosed in the consolidated statements of cash flows. While EBITDA has been disclosed herein to permit a more complete comparative analysis of the Company's

operating performance and debt servicing ability relative to other companies, investors should be cautioned that EBITDA as reported by Divestco may not be comparable in all instances to EBITDA as reported by other companies. Investors should also carefully consider the specific items included in Divestco's computation of EBITDA.

The following is a reconciliation of EBITDA with net income (loss):

(Thousands)	Three months ended June 30		Six months ended June 30	
	2013	2012	2013	2012
Net Income (Loss)	\$ (2,230)	\$ 940	\$ (146)	\$ 3,585
Finance Costs (Income)	221	331	491	(29)
Depreciation and Amortization	1,450	3,011	4,063	8,176
EBITDA	\$ (559)	\$ 4,282	\$ 4,408	\$ 11,732

Working capital

Working Capital is calculated as current assets minus current liabilities (excluding deferred revenue). Working capital provides a measure that can be used to gauge Divestco's ability to meet its current obligations.

Additional GAAP Measure

Funds from operations

Divestco reports funds from operations because it is a key measure used by management to evaluate its performance and to assess the ability of the Company to finance operating and investing activities. Funds from operations excludes certain working capital changes and other sources and uses of cash, which are disclosed in the consolidated statements of cash flows.

Funds from operations is not a calculation based on IFRS and should not be considered an alternative to the consolidated statements of cash flows. Funds from operations is a measure that can be used to gauge Divestco's capacity to generate discretionary cash flow. Investors should be cautioned that funds from operations as reported by Divestco may not be comparable in all instances to funds from operations as reported by other companies. While the closest IFRS measure is cash from operating activities, funds from operations is considered relevant because it provides an indication of how much cash generated by operations is available before proceeds from divested assets and changes in certain working capital items.

The following reconciles funds from operations with cash from operating activities:

(Thousands)	Three months ended June 30		Six months ended June 30	
	2013	2012	2013	2012
Cash from Operating Activities	\$ 137	\$ 124	\$ 4,125	\$ 12,885
Changes in Non-Cash Working Capital Balances Related to Operating Activities	849	3,831	1,829	(1,316)
Interest Paid (Received)	187	289	430	(118)
Funds from Operations	\$ 1,173	\$ 4,266	\$ 6,384	\$ 11,473

Financial Highlights

Financial Results (Thousands, Except Per Share Amounts)								
	Three months ended June 30				Six months ended June 30			
	2013	2012	\$ Change	% Change	2013	2012	\$ Change	% Change
Revenue	\$ 7,083	\$ 11,483	\$ (4,400)	-38%	\$ 18,701	\$ 25,949	\$ (7,248)	-28%
Operating Expenses	5,948	7,201	(1,253)	-17%	12,603	14,216	(1,613)	-11%
Other Loss	1,694	-	1,694	N/A	1,690	1	1,689	168900%
EBITDA	(559)	4,282	(4,841)	N/A	4,408	11,732	(7,324)	-62%
Finance Costs (Income)	221	331	(110)	-33%	491	(29)	520	N/A
Depreciation and Amortization	1,450	3,011	(1,561)	-52%	4,063	8,176	(4,113)	-50%
Income (Loss) before Income Taxes	(2,230)	940	(3,170)	N/A	(146)	3,585	(3,731)	N/A
Income Tax Expense	-	-	-	N/A	-	-	-	N/A
Net Income (Loss)	\$ (2,230)	\$ 940	\$ (3,170)	N/A	\$ (146)	\$ 3,585	\$ (3,731)	N/A
Per Share - Basic and Diluted	(0.03)	0.01	(0.04)	N/A	-	0.05	(0.05)	-100%
Funds from Operations	\$ 1,173	\$ 4,266	\$ (3,093)	-73%	\$ 6,384	\$ 11,473	\$ (5,089)	-44%
Per Share - Basic and Diluted	0.02	0.06	(0.04)	-67%	0.10	0.17	(0.07)	-41%
Shares Outstanding	66,903	66,713	N/A	N/A	66,903	66,713	N/A	N/A
Weighted Average Shares Outstanding								
Basic	66,885	66,641	N/A	N/A	66,830	66,627	N/A	N/A
Diluted	66,885	66,694	N/A	N/A	66,830	66,627	N/A	N/A

Segment Review Summary

Three months ended June 30, 2013 (Thousands)					
	Software and Data	Services	Seismic Data	Corporate & Other	Total
Revenue	\$ 3,101	\$ 2,879	\$ 1,103	\$ -	\$ 7,083
EBITDA	662	148	387	(1,756)	(559)
Finance costs (income)	68	35	118	-	221
Depreciation and amortization	669	162	470	149	1,450
Income (loss) before income taxes	(75)	(49)	(201)	(1,905)	(2,230)
Loss on Disposal of Intangibles and Impairment of Property and Equipment	(1,005)	-	-	(678)	(1,683)

Three months ended June 30, 2012 (Thousands)					
	Software	Services	Data	Corporate & Other	Total
Revenue	\$ 2,090	\$ 4,219	\$ 5,174	\$ -	\$ 11,483
EBITDA	466	971	4,021	(1,176)	4,282
Finance costs (income)	102	72	157	-	331
Depreciation and amortization	791	219	1,881	120	3,011
Income (loss) before income taxes	(427)	680	1,983	(1,296)	940

Six months ended June 30, 2013 (Thousands)					
	Software	Services	Data	Corporate & Other	Total
Revenue	\$ 5,333	\$ 6,062	\$ 7,306	\$ -	\$ 18,701
EBITDA	1,279	409	5,788	(3,068)	4,408
Finance costs (income)	152	76	263	-	491
Depreciation and amortization	1,371	317	2,108	267	4,063
Income (loss) before income taxes	(244)	16	3,417	(3,335)	(146)
Loss on Disposal of Intangibles and Impairment of Property and Equipment	(1,005)	-	-	(678)	(1,683)

Six months ended June 30, 2012 (Thousands)					
	Software	Services	Data	Corporate & Other	Total
Revenue	\$ 4,220	\$ 9,804	\$ 11,925	\$ -	\$ 25,949
EBITDA	953	2,919	10,011	(2,151)	11,732
Finance costs (income)	180	126	(335)	-	(29)
Depreciation and amortization	1,591	450	5,816	319	8,176
Income (loss) before income taxes	(818)	2,343	4,530	(2,470)	3,585

Divestco Inc.
Condensed Consolidated Interim Statements of Financial Position

	At Jun 30	At Dec 31
(Thousands - Unaudited)	2013	2012
Assets		
Current Assets		
Cash	\$ 388	\$ 1,320
Funds held in trust	33	18
Accounts receivable	6,600	7,134
Prepaid expenses, supplies and deposits	263	357
Income taxes receivable	364	196
Total current assets	7,648	9,025
Investment in affiliated company	230	137
Participation surveys in progress	-	3,508
Property and equipment	3,021	4,607
Intangible assets	24,275	24,668
Total assets	\$ 35,174	\$ 41,945
Liabilities and Shareholders' Equity		
Current Liabilities		
Bank indebtedness	\$ 2,779	\$ 4,450
Accounts payable and accrued liabilities	2,386	9,624
Deferred revenue	3,351	2,420
Current loss on sublease loss provision	326	326
Current portion of long-term debt obligations	1,409	1,986
Current portion of tenant inducement	72	122
Total current liabilities	10,323	18,928
Deferred rent obligations	416	189
Long-term debt obligations	6,518	4,115
Sublease loss provision	843	1,006
Tenant inducements	778	1,389
Total liabilities	18,878	25,627
Shareholders' Equity		
Equity instruments	7,241	7,216
Contributed surplus	7,928	7,829
Retained earnings (deficit)	1,127	1,273
Total shareholders' equity	16,296	16,318
Total liabilities and shareholders' equity	\$ 35,174	\$ 41,945

Divestco Inc.
Condensed Consolidated Interim Statements of Income and Comprehensive Income

(Thousands, Except Per Share Amounts - Unaudited)	Three months ended June 30		Six months ended June 30	
	2013	2012	2013	2012
Revenue	\$ 7,083	\$ 11,483	\$ 18,701	\$ 25,949
Operating expenses				
Salaries and benefits	3,907	4,452	8,238	9,260
General and administrative	1,991	2,544	4,266	4,710
Depreciation and amortization	1,450	3,011	4,063	8,176
Other loss	1,694	-	1,690	1
Stock compensation expense	50	205	99	246
Total operating expenses	9,092	10,212	18,356	22,393
Finance costs	221	331	491	(29)
Net income (loss) and comprehensive income (loss) for the period	(2,230)	940	\$ (146)	\$ 3,585
Net income (loss) per share				
Basic and Diluted	\$ (0.03)	\$ 0.01	\$ -	\$ 0.05
Weighted average number of shares				
Basic and Diluted	66,885	66,694	66,830	66,627

Divestco Inc.
Condensed Consolidated Interim Statements of Changes in Equity

(Thousands - Unaudited)	Number of Shares Issued	Share Capital	Number of Warrants Issued	Warrants	Equity Instruments	Contributed Surplus	Retained Earnings (Deficit)	Total Equity
Balance as at January 1, 2012	66,610	\$ 74,571	16,280	\$ 1,860	\$ 76,431	\$ 5,663	\$ (67,383)	\$ 14,711
Reduction of stated capital and deficit		\$ (67,383)			\$ (67,383)		\$ 67,383	\$ -
Net income (loss) and comprehensive income (loss) for the period							3,585	3,585
Transactions with owners, recorded in equity contributions by and distributions to owners:								
Issuance of Class A common shares as service awards	83	17			17			17
Issuance of Class A common shares on exercise of PSUs	20	3			3			3
Reclassification on exercise of PSUs						(3)		(3)
Share-based payments						246		246
Balance as at June 30, 2012	66,713	\$ 7,208	16,280	\$ 1,860	\$ 9,068	\$ 5,906	\$ 3,585	\$ 18,559
Balance as at January 1, 2013	66,758	\$ 7,216	-	\$ -	\$ 7,216	\$ 7,829	\$ 1,273	\$ 16,318
Net income (loss) and comprehensive income (loss) for the period							(146)	(146)
Transactions with owners, recorded in equity contributions by and distributions to owners:								
Issuance of Class A common shares as service awards	145	25			25			25
Share-based payments						99		99
Balance as at June 30, 2013	66,903	\$ 7,241	-	\$ -	\$ 7,241	\$ 7,928	\$ 1,127	\$ 16,296

Divestco Inc.
Condensed Consolidated Interim Statements of Cash Flows

(Thousands - Unaudited)	Six months ended June 30	
	2013	2012
Cash from (used in) operating activities		
Net income (loss) for the period	\$ (146)	\$ 3,585
Items not affecting cash:		
Equity investment income	7	5
Depreciation and amortization	4,063	8,176
Amortization of tenant inducements	(65)	(57)
Deferred rent obligations	227	(471)
Loss on disposal of intangibles	1,005	-
Impairment of property and equipment	678	-
Unrealized foreign exchange loss	-	1
Non-cash employment benefits	25	17
Share-based payments	99	246
Finance costs (income)	491	(29)
Funds from operations	6,384	11,473
Changes in non-cash working capital balances	(1,829)	1,316
Interest received (paid)	(430)	118
Income taxes paid	-	(22)
Net cash from operating activities	4,125	12,885
Cash from (used in) financing activities		
Bank indebtedness	(1,671)	500
Repayment of long-term debt obligations	(2,061)	(646)
Deferred financing costs	(298)	-
Proceeds received from long-term debt obligations (net of committed revolver repayments)	4,025	1,000
Net cash from (used in) financing activities	(5)	854
Cash from (used in) investing activities		
Additions to intangible assets	(3,575)	(14,401)
Decrease in participation surveys in progress	3,508	5,100
Purchase of property and equipment	(118)	(538)
Lease incentive	144	-
Payments towards sublease loss provision	(178)	(179)
Investment in affiliates	(200)	-
Advances from equity-accounted investees	400	14
Deferred development costs	(1,168)	(1,190)
Changes in non-cash working capital balances	(3,865)	(1,186)
Net cash from (used in) investing activities	(5,052)	(12,380)
Increase (decrease) in cash	(932)	1,359
Cash, beginning of period	1,320	1,547
Cash, end of period	\$ 388	\$ 2,906

About the Company

Divestco is an exploration services company that provides a comprehensive and integrated portfolio of data, software, and services to the oil and gas industry. Through continued commitment to align and bundle products and services to generate value for customers, Divestco is creating an unparalleled set of integrated solutions and unique benefits for the marketplace. Divestco's breadth of data, software and services offers customers the ability to access and analyze the information required to make business decisions and to optimize their success in the upstream oil and gas industry. Divestco is headquartered in Calgary, Alberta, Canada and trades on the TSX Venture Exchange under the symbol "DVT".

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Neither TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this news release.

This press release contains forward-looking information related to the Company's capital expenditures, projected growth, view and outlook with respect to future oil and gas prices and market conditions, and demand for its products and services. Statements that contain words such as "could", "should", "can", "anticipate", "expect", "believe", "will", "may" and similar expressions and statements relating to matters that are not historical facts constitute "forward-looking information" within the meaning applicable by Canadian securities legislation. Although management of the Company believes that the expectations reflected in such forward-looking information are reasonable, there can be no assurance that such expectations will prove to have been correct because, should one or more of the risks materialize, or should the assumptions underlying forward-looking statements or forward-looking information prove incorrect, actual results may vary materially from those described in this press release as intended, planned, anticipated, believed, estimated or expected. Readers should not place undue reliance on forward-looking statements or forward-looking information. All of the forward-looking statements and forward-looking information of the Company contained in this press release are expressly qualified, in their entirety, by this cautionary statement. Except where required by law, the Company does not assume any obligation to update these forward-looking statements or forward-looking information if conditions or opinions should change.

In particular, this press release contains forward-looking statements pertaining to the following: Company's ability to keep debt and liquidity at acceptable levels, improve/maintain its working capital position and maintain profitability in the current economy; availability of external and internal funding for future operations; relative future competitive position of the Company; nature and timing of growth; oil and natural gas production levels; planned capital expenditure programs; supply and demand for oil and natural gas; future demand for products/services; commodity prices; impact of Canadian federal and provincial governmental regulation on the Company; expected levels of operating costs, finance costs and other costs and expenses; future ability to execute acquisitions and dispositions of assets or businesses; expectations regarding the Company's ability to raise capital and to add to seismic data through new seismic shoots and acquisition of existing seismic data; treatment under tax laws; and new accounting pronouncements.

These forward-looking statements are based upon assumptions including: future prices for crude oil and natural gas; future interest rates and future availability of debt and equity financing will be at levels and costs that allow the Company to manage, operate and finance its business and develop its software products and various oil and gas datasets including its seismic data library, and meet its future obligations; the regulatory framework in respect of royalties, taxes and environmental matters applicable to the Company and its customers will not become so onerous on both the Company and its customers

as to preclude the Company and its customers from viably managing, operating and financing its business and the development of its software and data; and that the Company will continue to be able to identify, attract and employ qualified staff and obtain the outside expertise as well as specialized and other equipment it requires to manage, operate and finance its business and develop its properties.

These forward-looking statements are subject to numerous risks and uncertainties, certain of which are beyond the Company's control, including: general economic, market and business conditions; volatility in market prices for crude oil and natural gas; ability of Divestco's clients to explore for, develop and produce oil and gas; availability of financing and capital; fluctuations in interest rates; demand for the Company's product and services; weather and climate conditions; competitive actions by other companies; availability of skilled labour; failure to obtain regulatory approvals in a timely manner; adverse conditions in the debt and equity markets; and government actions including changes in environment and other regulation.
